

KERBEROS SECURITY

25/325 Sibounheung Rd., Chanthabouly Distr. Vientiane Capital, Lao PDR

T +856 30 5261300 / +856 20 7500127 - F +856 21 260362

dom.esteban@kerberossecurity.com

www.kerberossecurity.com

Price List

Valid from: 2009 JULY 1st

VIDEO SURVEILLANCE (CCTV)

Analog CCTV - Everfocus	Description				DDP Price (USD)
Digital Video Recorders (warranty period: 3 year)					
Everfocus EDVR4F1	Digital Video Recorder 4CH / Network / VGA / 100IPS				US\$640.00
Everfocus EDVR9F1	Digital Video Recorder 9CH / Network / VGA / 100IPS				US\$940.00
Everfocus EDVR9D1	Digital Video Recorder 9CH / Network / VGA / 100IPS / DVD RW				US\$1,240.00
Everfocus EDVR16F1	Digital Video Recorder 16CH / Network / VGA / 100IPS				US\$1,140.00
Everfocus EDVR16D3	Digital Video Recorder 16CH / Network / VGA / 400IPS / DVD RW				US\$1,590.00
Everfocus EDR1640	Digital Video Recorder 16CH / Network / VGA / 400IPS				US\$1,800.00
Everfocus EDA800	Disk Array for EDR1640 / max 8 HDD				US\$1,700.00
Everfocus EDR410M	Mobile Digital Video Recorder 4CH / Network / DC12-24V				US\$980.00
Cameras (warranty period: 5 year)					
	Resolution	Casing	Lens	IR	
EQ550	Color 530TVL	non	non	-	CALL
EQ550D	Color 530TVL day/night	non	non	-	CALL
EQ600WD	C. 480TVL Wide Dynamic	non	non	-	CALL
EQ2700	Color 450TVL	box	motor zoom 3.25 - 88mm	-	CALL
EHD525EX	Color 520TVL day/night	r.dome	Varifocal 3.6 - 9mm	-	US\$460.00
EHD350HQ	Color 520TVL	r.dome	Varifocal 3.7 - 12mm	-	US\$370.00
EZ350HQ	Color 520TVL	IP66	Varifocal 3.7 - 12mm	-	US\$320.00
EZ200N	Color 380TVL	IP66	4.3mm / 6mm / 8mm	-	US\$110.00
EPD200	Color 380TVL	pendant	Varifocal 3.8 - 9.5mm	-	US\$155.00
ED300	Color 480TVL	dome	Varifocal 2.6 - 6mm	-	US\$149.00
ED200	Color 380TVL	dome	3.6mm / 6mm	-	US\$96.00
ECZ330	Color 540TVL	IP66	4.3mm / 8mm	10m	US\$160.00
ECZ230	Color 380TVL	IP66	4.3mm / 8mm	10m	US\$150.00
EZ550	Color 560TVL	r.dome	Varifocal 6 - 50mm	50m	US\$610.00
EQ150	B/W 560TVL	non	non	-	US\$120.00
EHD150	B/W 560TVL	dome	Varifocal 3.6 - 9mm	-	CALL
EZ180	B/W 560TVL	IP66	Varifocal 3.5 - 8mm	-	US\$240.00
EZ100	B/W 420TVL	IP66	4.3mm	-	US\$190.00
EZ550	Color 520TVL	IP66 dome	Varifocal 3.7 - 12mm	-	US\$370.00
PTZ System (warranty period: 3 year)					
Everfocus EPTZ1000	Day/night speed dome 18x optical zoom / Outdoor				US\$1,200.00
Everfocus EPTZ500	Day/night speed dome 18x optical zoom / Indoor				US\$1,140.00
Everfocus EPTZ3000	Speed dome 30x optical zoom / Outdoor				US\$1,400.00

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Everfocus EPTZ3000i	Speed dome 18x optical zoom / Indoor	US\$1,320.00
Everfocus EKB500	Keyboard	US\$460.00
Misc.	(warranty period: 1 year)	
Everfocus IR9039B	Infrared Illuminator 40m / 220V	US\$310.00
Everfocus IR9039C	Infrared Illuminator 60m / 220V	US\$360.00
Everfocus IR9039D	Infrared Illuminator 80m / 220V	US\$400.00
Power Adapter	12V 1A	US\$15.00
Power Adapter	12V 4A / w/o Battery	US\$170.00
Battery	12V7Ah	US\$30.00
HDD IDE	500GB w/3 years factory warranty	
HDD IDE	1TB w/3 years factory warranty	

IP CCTV - ACTi	Description	DDP Price (USD)
Cameras		
ACTi ACM1430	SonySuperHUD CCD / D1 resolution / Outdoor / Vari-focal lens: 3.8 - 9.5mm / PoE / IR illuminator	US\$690.00
ACTi ACM1231	1.3Mpixel resolution / Outdoor / Vari-focal lens: 3.8 - 9.5mm / PoE / IR	US\$760.00
ACTi ACM3411	1.3Mpixel resolution / Dome indoor / Fixed lens: 4.2mm / PoE	US\$490.00
ACTi ACM3311	SonySuperHUD CCD / D1 resolution / Dome indoor / Fixed lens: 4.3mm / PoE / IR illuminator	US\$480.00
ACTi CAM7321	SonySuperHUD CCD / D1 resolution / Outdoor Vandal-proof dome / Vari-focal lens: 3.8 - 9.5mm / PoE / IR illuminator	US\$900.00
ACTi ACM4200	1.3Mpixel resolution / Cube indoor / Fixed lens: 4.2mm or Vari-focal / PoE	US\$280.00

Software

NVR16CH Enterprise Server	Network recording software 16CH	FOC
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Network Video Recorder

Avermedia - 32CH	1TB HDD	US\$4,900.00
Avermedia - 16CH	1TB HDD	US\$2,700.00
Avermedia - 8CH	1TB HDD	US\$1,490.00

Accessories

3Com 24port	PoE Switch	US\$1,100.00
Link CAT6	Unshielded Twisted Pair Cable CAT6 - 1000FT/roll	US\$160.00

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Cameras		
AV1300AI	1.3Mpixel [1280x1024px] with auto-iris	US\$1,600.00
AV2100AI	2.0Mpixel [1600x1200px] with auto-iris	US\$1,900.00
AV3100AI	3.0Mpixel [2048x1536px] with auto-iris	US\$2,000.00
AV5100	5.0Mpixel [2592x1944px]	US\$2,760.00
AV3130	3.0 / 1.3Mpixel Day-night camera	US\$2,200.00
AV8180L	8.0Mixel 180° Dome camera with lens [6400x1200px]	US\$4,000.00
AV8360L	8.0Mixel 360° Dome camera with lens [6400x1200px]	US\$4,000.00
Software		
AV100	Software license per camera	US\$150.00
Lens & Accessories		
H0514	Computar Lens 5mm / 65.5°	US\$300.00
M0814	Computar Lens 8mm / 42.5°	US\$280.00
M1214	Computar Lens 12mm / 30.0°	US\$280.00
M1614	Computar Lens 16mm / 22.7°	US\$260.00
M2514	Computar Lens 25mm / 14.6°	US\$260.00
M5014	Computar Lens 50mm / 7.6°	US\$260.00
M3Z1228	Computar Lens 12-36mm / 30.0° - 10.0°	US\$480.00
HG2Z0414	Computar Lens 4.0 - 8.0mm / 90.4° - 47.0° / auto-iris	US\$520.00

IP CCTV - QNAP	Description	DDP Price (USD)
QNAP 2008 NVR	8 CH Megapixel NVR 2 bay	US\$1,400.00
QNAP 5012 NVR	12 CH Megapixel NVR 5 bay	US\$2,400.00
QNAP 5020 NVR	20 CH Megapixel NVR 5 bay	US\$2,850.00
QNAP 8040 NVR	40 CH Megapixel NVR 8 bay	US\$5,400.00
QNAP 8040U-RP NVR	40 CH Megapixel NVR 8 bay - 19" Rack mountable	US\$5,600.00

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ACCESS CONTROL & IDENTIFICATION

Access Control	Description	DDP Price (USD)
Stand-alone controllers (warranty period: 3 year)		
IDTeck RFL200C	RF Card A/C with 512 user / networkable / software included	US\$245.00
IDTeck 100R	RF Car + PIN Code A/C with 512 user	US\$235.00
IDTeck 100RW	RF Car + PIN Code A/C with 512 user / weatherproof	US\$260.00
IDTeck 505R	RF Card A/C with 512 user / networkable / internal clock for scheduler	US\$560.00
IDTeck FACE007	Biometric (facial) + RF A/C	US\$3,990.00
IDTeck FINGER007	Biometric (fingerprint) + RF A/C	US\$1,290.00
Control panel and accessories (warranty period: 3 years)		
IDTeck ICON100	ICON100 CP, Steel Case, Power Supply	US\$620.00
Starwatch PRO I	A/C and TA management software	US\$300.00
Readers (Weigand26) (warranty period: 3 years)		
IDTeck Tiny	Proximity reader	US\$139.00
IDTeck RF10/30	Proximity reader	US\$159.00
IDTeck RF70	Long Range Proximity reader	US\$620.00
IDTeck FACE006	Biometric (facial) reader	US\$3,100.00
IDTeck FINGER006	Biometric (fingerprint) reader with LCD display	US\$1,100.00
IDTeck FGR006	Biometric (fingerprint) reader	US\$850.00
Locks and door accessories (warranty period: 3 years)		
IEM280	Electro-magnetic Lock (280p)	US\$96.00
IEM280W	Electro-magnetic Lock (280p) / Weatherproof	US\$175.00
IES_	Electric strike series	US\$96.00
IEB_	Electric Bolt series	US\$96.00
DF	Emergency Door opener (locking 1 point)	
DF	Emergency Door opener (locking 3 point)	
DF	Door closing unit for light doors	
DF	Door closing unit for heavy doors	
REX22	REX (request to exit button)	US\$15.00
REX21	REX (request to exit button)	US\$15.00
Ness Quantum PIR	Motion detector for automatic door opening with bracket	US\$90.00
IPA100	Power adapter 12V 1A	US\$40.00
IDTeck ID40W	Power supply 12V 3A incl. 12V/7Ah battery	US\$290.00
UPS3A	Power supply 12V 1A incl. 12V/7Ah battery	US\$87.00
IDC80	ISO Proximity card (white color with slot punch mark) 50pcs/pack	US\$100.00
IDK50	Keyfob proximity card / 50pcs/pack	US\$100.00

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Access Control	Description	DDP Price (USD)
IDA150	Active card for RF70 reader - reading distance 1.5m 10pcs/pack	US\$150.00
IDA200	Active card for RF70 reader - reading distance 2.1m 10pcs/pack	US\$150.00

Card printers	Description	DDP Price (USD)
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Printer

DCP240+	Single side printer	US\$2,900.00
DCP340+	Double side printer	US\$3,900.00
DCP360+	Double side printer	US\$4,900.00
XID560ie	Retransfer card printer	US\$5,500.00
XID580ie	Retransfer card printer	US\$8,600.00
XID590ie	Retransfer card printer	US\$10,400.00

Modules**Accessories****Software**

CMS Standard	US\$200.00
CMS Standard Plus	US\$400.00
CMS Advance	US\$1,095.00
CMS Advance Net client	US\$470.00
CMS Corporate	US\$1,895.00
CMS Corporate Net client	US\$795.00
UV security Plug-In	US\$200.00

INTRUDER ALARM AND BUILDING AUTOMATION

Intruder Alarm - Ness	Description	DDP Price (USD)
Control Panels	(warranty period: 3 year)	

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Intruder Alarm - Ness	Description	DDP Price (USD)
Ness Dx8	8 Zone control panel with LCD keypad	US\$369.00
Ness Dx16	16 Zone control panel with LCD keypad	US\$412.00
Ness R16	16 Zone wireless control panel with integrated keypad and LCD	US\$350.00
Ness M1EZ24	24 Zone building automation control panel, incl. M1K3 keypad	US\$900.00
Ness M1Gold	16 Zones expandable automation control panel	call
Keypad	Additional keypad for Dx series control panel	US\$122.00
Keypad M1K2	Keypad for M1 system (flush mount)	call
Keypad Touch	Touchscreen control station for M1 systems	call
Detectors (wired)	(warranty period: 3 year)	
Ness Quantum Plus	Passive Infrared Motion detector with bracket (lens: 90°)	US\$90.00
Ness Quantum Dual	Passive Infrared and RF Motion detector with bracket (lens: 90°)	US\$155.00
Ness Quantum 360	Passive Infrared Motion detector with bracket (ceiling mount, lens: 360°)	US\$81.00
Ness Quantum PET	Passive Infrared Motion detector with bracket (lens: 90°) - Pet friendly	US\$90.00
Ness Quantum Lens	Lens for PIR Quantum Plus and PET (wide, long range, curtain)	US\$6.00
Ness VIB100	Mechanical vibration sensor (seismic detector)	US\$20.00
Paradox Glasstreck	Acoustic glass-break detector	US\$90.00
Horing	Auto reset smoke detector (4 wire system)	US\$28.00
Wireless products	(warranty period: 3 year)	
Ness Radio interface	Radio interface for Dx series control panels	US\$75.00
Ness SCR	Single channel receiver	US\$93.00
Ness AUX	Aux receiver	US\$93.00
Ness MCR	Multi channel receiver	US\$163.00
Ness RPT 304Mhz	Radio repeater 304Mhz	US\$174.00
Ness RKP	Radio keypad	US\$128.00
Ness RK3	Radio key-fob 3 button	US\$60.00
Ness RK4	Radio key-fob 4 button	US\$75.00
Ness RPB	Radio panic button	US\$66.00
Ness Doorbell	Radio doorbell for R16 Control panel	US\$60.00
Ness RR1	Supervised radio reed (door contact)	US\$93.00
Ness RR2	Universal transmitter	US\$101.00
Ness Radio Smoke	Radio Smoke detector	US\$138.00
Ness Quantum R12	Radio passive infrared motion detector with bracket	US\$150.00
Ness Quantum R15PET	Radio passive infrared motion detector with bracket - Pet friendly	US\$220.00
Misc.	(warranty period: 3 year)	

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Intruder Alarm - Ness	Description	DDP Price (USD)
Ness NPS1	3A power supply incl. 12V/7Ah battery	US\$280.00
Ness POW	1A power supply incl. 12V/7Ah battery	US\$170.00
Ness SAT	Siren with internal backup battery	US\$91.00
Ness Reed Flush	Reed relay flush mount for wooden doors and windows	US\$10.00
Ness Reed Metal	Reed relay flush mount for metal doors	US\$21.00
Ness Reed Roll	Reed relay for roller shutter	US\$34.00
Ness Reed STD	Reed relay surface mount	US\$12.00
Ness ER	Emergency button	US\$8.00

FIRE ALARM SYSTEM

Fire Alarm - Horing	Description	DDP Price (USD)
Control Panels		
AH-3312-4L	4 Zone control panel	US\$329.00
AH-3312-8L	8 Zone control panel	US\$359.00
AH-3312-16L	16 Zone control panel with LCD display	US\$790.00
AH-3312-32L	32 Zone control panel with LCD display	US\$890.00
Battery pack for CP		US\$60.00
Detectors (2 wire)		
AH-8321	Smoke detector	US\$18.00
AH-9920	Fixed temperature detector	US\$12.00
AH-9616	Fixed temperature and rate of rising detector	US\$15.00
AH-0014	Optical flame detector	US\$160.00
AHSS-871	Stand-alone smoke detector (battery operated)	US\$25.00
AHG-982	Gas detector	US\$49.00
Accessories		
AH-03127	Electronic sounder and beacon	US\$39.00
AH-0329	Power Supply	US\$449.00
AH-91213	Remote indicator lamp	US\$29.00
AH-01313	Remote indicator lamp	US\$8.00
AH-0217	Manual call point	US\$15.00
AH-0218	Fire alarm bell 6"	US\$25.00
AH-9717	Manual call point	US\$15.00
AH-9718	Fire alarm bell 4"	US\$15.00

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Fire Alarm - Horing	Description	DDP Price (USD)
AH-02120	Multi-hazard suppression CP	US\$490.00
AH-03232	Manual pull station	US\$99.00
AH-03233	Releasing indicator	US\$69.00

ADDITIONAL COSTS FOR CCTV / ACCESS CONTROL / ALARM SYSTEMS

Description	Cost (USD)
Installation (if apply)	15 - 30% of material
- installation of equipment	cost, min. US\$200.00
- programming and system set up	
- test (normal test period is 30days in full function)	
Installation materials	according to project
- wire and wire ways (EMT etc.)	
- assembly parts and misc.	
- masonry work material	
- batteries and adapters	
Installation at remote location / provinces	quote separately
Turn over tax (if apply)	10% of total amount

Notes:

Warranty period is min. 1 year, longer warranty period by factory is marked separately.

Delivery time 2 - 4 weeks (if not available from stock).

Valid from 1st of December 2008

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SAFES, FILING CABINETS AND VAULT DOORS

CHUBB Cobra Safes Secured with 1x Mauer KL + 1x KCL	Description	Ex Factory Price (USD)	DDP Price (LAK) based on 1 USD=
			LAK8,550.00
King Cobra Safe Size 1		US\$530.00	LAK8,892,000.00
King Cobra Safe Size 2		US\$600.00	LAK9,661,500.00
King Cobra Safe Size 3		US\$640.00	LAK10,174,500.00
King Cobra Safe Size 4		US\$760.00	LAK11,371,500.00
King Cobra Safe Size 5		US\$920.00	LAK13,594,500.00
CHUBB Filing Cabinet - Paper fire protection UL Class 350 - 2 Hour Secured with KL + 3 wheel KCL on top drawer	Description	Ex Factory Price (USD)	DDP Price (LAK) based on 1 USD=
			LAK8,550.00
RPF 2 Drawer		US\$760.00	LAK11,371,500.00
RPF 3 Drawer		US\$960.00	LAK14,022,000.00
RPF 4 Drawer		US\$1,160.00	LAK15,732,000.00
CHUBB Resolute Locking options: 2xKL, 2xKCL, KL+KCL	Description	Ex Factory Price (USD)	DDP Price (LAK) based on 1 USD=
			LAK8,550.00
Resolute Size 1		US\$1,200.00	LAK20,507,175.00
Resolute Size 2		US\$1,300.00	LAK21,558,825.00
Resolute Size 3		US\$1,490.00	LAK23,556,960.00
Resolute Size 4		US\$2,050.00	LAK29,446,200.00
2xKL or 2xKCL option			LAK1,282,500.00

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CHUBB Europa Safes (EN1143-1) GRADE #1 Secured with 1x Mauer KL + 1x KCL	Description	Ex Factory Price (USD)
Europa Safe Size 0		US\$1,250.00
Europa Safe Size 1		US\$1,450.00
Europa Safe Size 2		US\$1,600.00
Europa Safe Size 3		US\$1,850.00
Europa Safe Size 4		US\$2,200.00
Europa Safe Size 5		US\$2,500.00
Europa Safe Size 6		US\$2,900.00
Europa Safe Size 7		US\$3,200.00

CHUBB MicroDATA UL Class 72 -125	Description	Ex Factory Price (USD)
Micro50	Capacity: 180CD ROM or 440 DATA cartridge on 2, 3 or 4 trays	US\$1,200.00

CHUBB Standard Quality Doors	Description	Ex Factory Price (USD)
2" Strong room door Locking: KL + KCL		US\$3,500.00
3 ½" Main door Locking: KL + KCL		US\$4,500.00
3 ½" Main door Locking: 2x KL		US\$4,650.00
4 ½" Main door Locking: KL + KCL		US\$7,500.00
4 ½" Main door Locking: 2x KL		US\$7,650.00
6" Main door Locking: KL + KCL		US\$8,500.00
6" Main door Locking: 2x KL		US\$8,650.00
Grill Gate with 2x KL (with Main door only)		US\$900.00
S/Steel Grill Gate with 2x KL (with Main door only)		US\$1,500.00

KSS Safety Box Secured with electronic code lock	Description	Price (USD) DDP		
		1 unit	min. 5 unit	min. 10 unit
KSS 2043	20cm x 43cm	n/a	US\$149.00	US\$139.00
KSS 2535	25cm x 35cm	n/a	US\$139.00	US\$129.00

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ADDITIONAL COSTS FOR SAFES, FILING CABINETS AND VAULT DOORS

Description	Cost (USD)
Transportation	quote separately
- Inland transportation from factory to port	
- Port fees and loading to vessel	
- Sea freight	
- Port handling fees in Bangkok, off-loading from vessel, loading to truck	
- Inland transportation from Bangkok to Laos	
- Custom clearance (handling only)	
Custom - import duty and fees (if apply)	23% of CNF value
Transportation to Vientiane and installation (typical)	US\$200 - US\$800
Transportation to province and installation	quote separately
Turn over tax (if apply)	10% of total amount

Notes:

Delivery time for safes approx 6 - 8 weeks, vault and strong-room doors approx. 12 - 14 weeks.